



THE DOT
D I R E C T
DIRECT MAIL & MARKETING
(714) 708-5800
1801 S. Standard Avenue
Santa Ana, CA 92707

2018

POSTAL RATE CHART

FIRST-CLASS MAIL AND EDM RETAIL

First-Class Mail

Letters- Stamps		Flats	
Weight not over (Ounces)		Weight not over (Ounces)	
1	0.50	1	1.00
2	0.71	2	1.21
3	0.92	3	1.42
3.5	1.13	-	-
		4	1.63
		5	1.84
		6	2.05
		7	2.26
		8	2.47
		9	2.68
		10	2.89
		11	3.10
		12	3.31
		13	3.52

Single Piece Additional Ounce Rate (Letters/Flats) Nonmachinable Surcharge (Letters only)	0.21
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EDDM -Retail (USPS Marketing Mail Saturation Flats accepted at Retail)	0.178
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FIRST-CLASS MAIL - Commercial Letters & Postcards

Weight not over (Ounces)	Automation			Machinable	Nonmachinable
	5-Digit	AADC	Mixed AADC	Presorted	Presorted
1	0.378	0.408	0.424	0.458	0.668
2	0.378	0.408	0.424	0.458	0.668
3	0.378	0.408	0.424	0.458	0.668
3.5	0.378	0.408	0.424	0.458	0.668
POSTCARD	0.257	0.268	0.274	0.280	-

Nonmachinable Surcharge	0.210
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FIRST-CLASS MAIL - Commercial Flats

Weight not over (Ounces)	Automation				Nonauto
	5-Digit	3-Digit	ADC	Mixed ADC	Presorted
1	0.474	0.593	0.632	0.705	0.799
2	0.684	0.803	0.842	0.915	1.009
3	0.894	1.013	1.052	1.125	1.219
4	1.104	1.223	1.262	1.335	1.429
5	1.314	1.433	1.472	1.545	1.639
6	1.524	1.643	1.682	1.755	1.849
7	1.734	1.853	1.892	1.965	2.059
8	1.944	2.063	2.102	2.175	2.269
9	2.154	2.273	2.312	2.385	2.479
10	2.364	2.483	2.522	2.595	2.689
11	2.574	2.693	2.732	2.805	2.899
12	2.784	2.903	2.942	3.015	3.109
13	2.994	3.113	3.152	3.225	3.319

Additional Ounce Rate	0.210
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USPS MARKETING MAIL FLATS - COMMERCIAL AND NONPROFIT

4 oz or less	Carrier Route						Automation				Nonautomation			
	Entry Point	Saturation	EDDM	High Density PLUS	High Density	Basic	Basic CR Bundles/Pallets	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC
None	0.219	0.220	0.227	0.248	0.295	0.276	0.393	0.500	0.567	0.598	0.466	0.550	0.602	0.634
DNDC	0.179	0.180	0.187	0.208	0.265	0.246	0.352	0.459	0.526	0.557	0.425	0.509	0.561	0.593
DSCF	0.165	0.166	0.173	0.194	0.257	0.238	0.340	0.447	0.514	-	0.413	0.497	0.549	-
DDU	0.156	0.157	0.164	0.185	0.246	0.227	-	-	-	-	-	-	-	-

4 oz or less	Carrier Route						Automation				Nonautomation			
	Entry Point	Saturation	EDDM	High Density PLUS	High Density	Basic	Basic CR Bundles/Pallets	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC
None	0.136	0.137	0.144	0.166	0.213	0.194	0.227	0.334	0.401	0.432	0.300	0.384	0.436	0.468
DNDC	0.096	0.097	0.104	0.126	0.183	0.164	0.186	0.293	0.360	0.391	0.259	0.343	0.395	0.427
DSCF	0.082	0.083	0.090	0.112	0.175	0.156	0.174	0.281	0.348	-	0.247	0.331	0.383	-
DDU	0.073	0.074	0.081	0.103	0.164	0.145	-	-	-	-	-	-	-	-

USPS MARKETING MAIL LETTERS - COMMERCIAL

Carrier Route & Automation

3.5 oz or less	Carrier Route				Automation		
	Entry Point	Saturation	High Density Plus	High Density	Basic	5-Digit Scheme	AADC
None	0.186	0.196	0.200	0.292	0.251	0.274	0.287
DNDC	0.164	0.174	0.178	0.265	0.227	0.250	0.263
DSCF	0.158	0.168	0.172	0.257	0.220	0.243	-
DDU	-	-	-	-	-	-	-

Nonautomation

Entry Point	Carrier Route 4 oz or less				Machinable 3.5 oz or less		Nonmachinable 4 oz or less			
	Saturation	High Density Plus	High Density	Basic	AADC	Mixed AADC	5-Digit	3-Digit	ADC	Mixed ADC
None	0.219	0.227	0.248	0.295	0.287	0.300	0.479	0.550	0.573	0.646
DNDC	0.179	0.187	0.208	0.265	0.263	0.276	0.455	0.526	0.549	0.622
DSCF	0.165	0.173	0.194	0.257	0.256	-	0.448	0.519	0.542	-
DDU	-	-	-	-	-	-	-	-	-	-

USPS MARKETING MAIL LETTERS - NONPROFIT

Carrier Route & Automation

3.5 oz or less	Carrier Route				Automation		
	Entry Point	Saturation	High Density Plus	High Density	Basic	5-Digit Scheme	AADC
None	0.111	0.117	0.118	0.210	0.136	0.159	0.172
DNDC	0.089	0.095	0.096	0.183	0.112	0.135	0.148
DSCF	0.083	0.089	0.090	0.175	0.105	0.128	-
DDU	-	-	-	-	-	-	-

Nonautomation

Entry Point	Carrier Route 4 oz or less				Machinable 3.5 oz or less		Nonmachinable 4 oz or less			
	Saturation	High Density Plus	High Density	Basic	AADC	Mixed AADC	5-Digit	3-Digit	ADC	Mixed ADC
None	0.136	0.144	0.166	0.213	0.172	0.185	0.364	0.435	0.458	0.531
DNDC	0.096	0.104	0.126	0.183	0.148	0.161	0.340	0.411	0.434	0.507
DSCF	0.082	0.090	0.112	0.175	0.141	-	0.333	0.404	0.427	-
DDU	-	-	-	-	-	-	-	-	-	-



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**GOT QUESTIONS?
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